DIGI GOV EXPO '24

GovTech THEATRE

Achieve More with Less - Smartsheet for Public Sector

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DigiGov Expo

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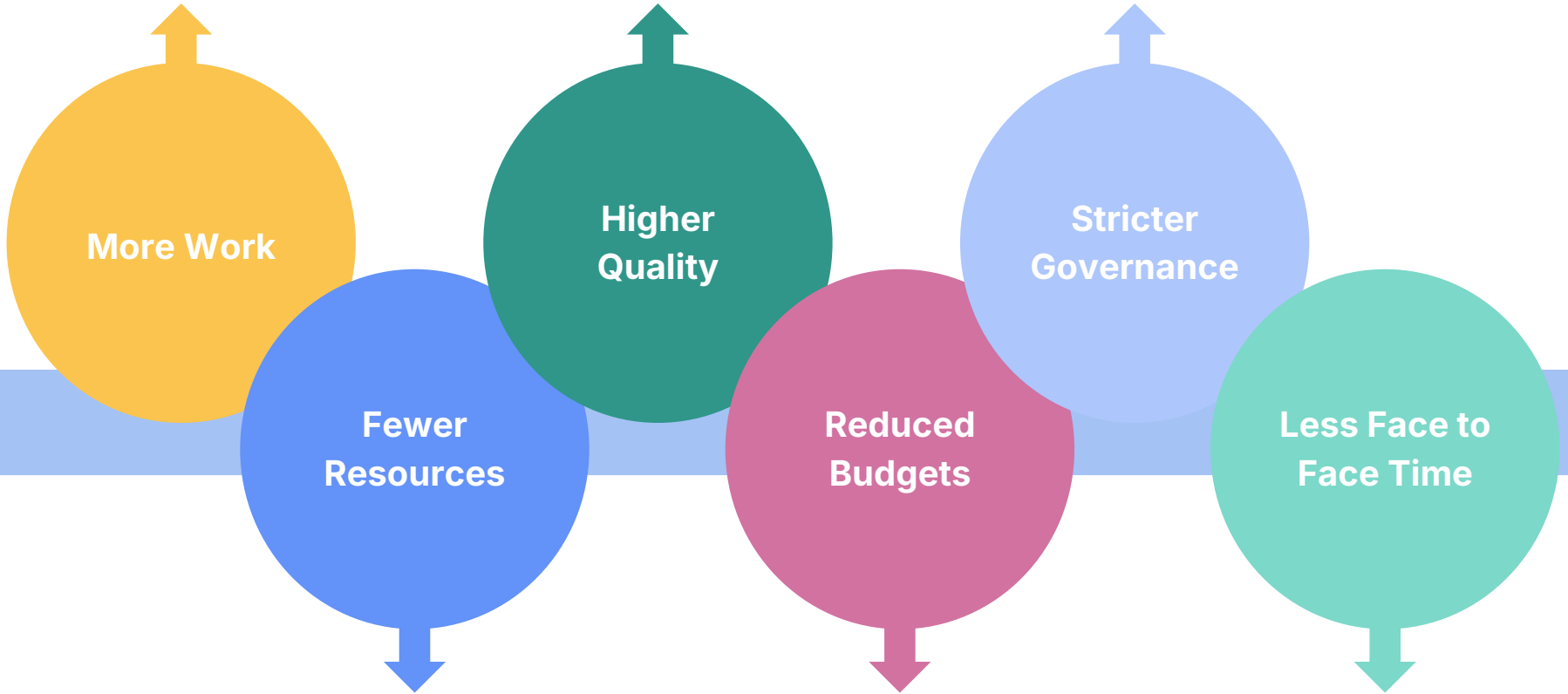
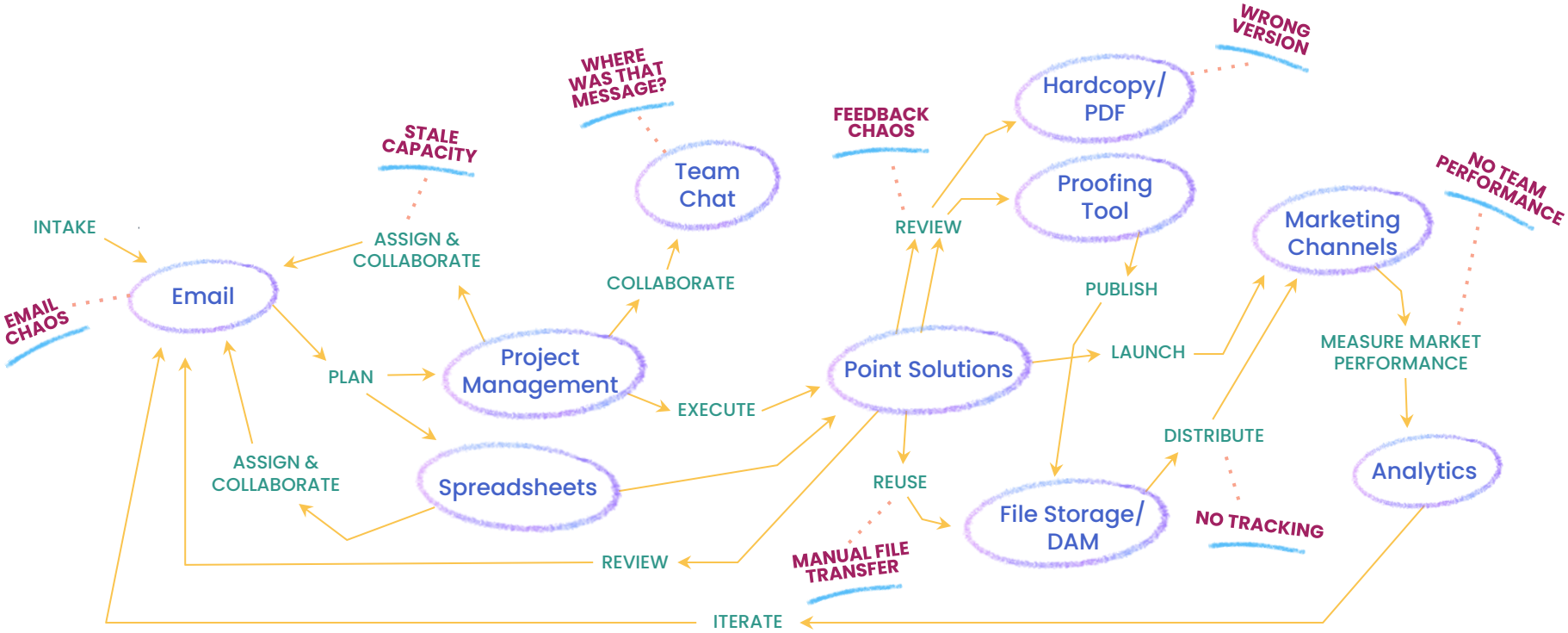
Challenges with Modern Day Work



How Work Gets Done....



It's Not Working....

37%
Regular duplication of effort

27%
Throwing out unneeded or irrelevant work

23%
Sending outdated or incorrect information

31%
Anger

27%
Embarrassment

23%
Apathy

85% "of respondents say they are overwhelmed by project pace and deadlines"

72% "company is likely to ask project teams to accomplish more with less"

What is the Solution?

What is the low risk, low maintenance solution which is proven, inexpensive and easy to adopt?

Collaborative Work Management (CWM)

*"Software tools that **support the confluence of project and process work** by allowing users to **create personal and team workspaces**; invite other users**, internal and external** to the organization, to **collaborate on digital artifacts**; identify workload **requirements and capacity**; and allocate activities to other users to **deliver on work items** and then track progress."*

Forrester Wave: Collaborative Work Management Tools, Q4 2022

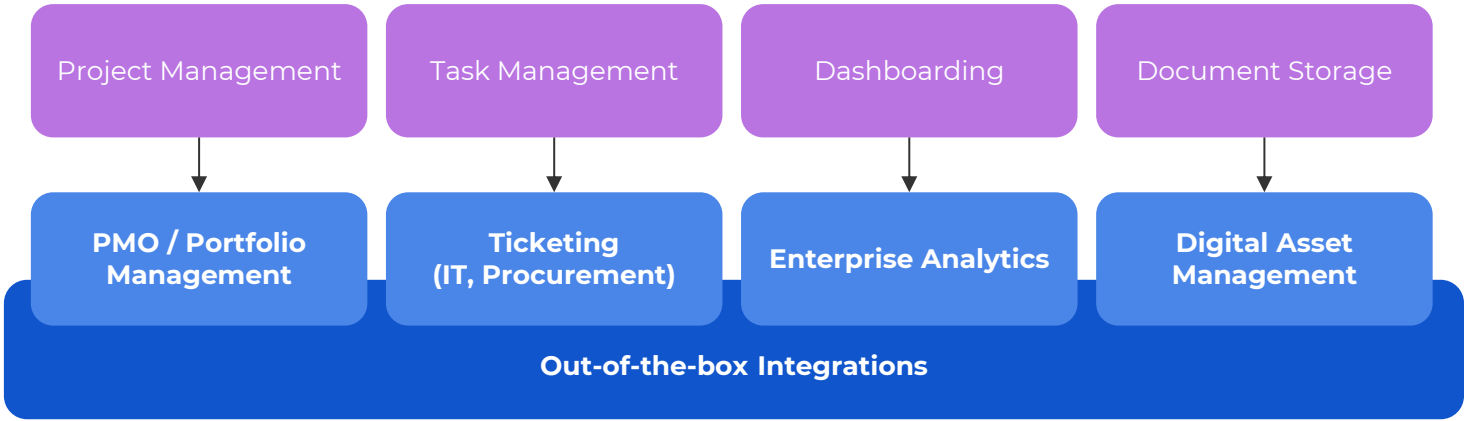
Why CWM?

Versioning
Flexibility
Task management
Process
Automation
Scale
Innovation
Easy to use
Resource allocation
ROI
Tracking
User-driven
Affordable
Accountability
Asset sprawl
Alerts
Process
Visibility
Notification

Personal Productivity

↓

Collective Performance



Why Smartsheet?

smartsheet

Adaptable

Give people a solution flexible enough to adapt to the ever-changing demands of work today, that can evolve to meet the nature and scale of any project or initiative.

Collaborative

Make it easy for collaborators — whether inside or outside of your organization — to work together as a team, no matter the challenge, wherever they're working.

Unified

Smartsheet also connects with your systems of record and the productivity apps your teams use everyday, unifying all of the work across your organization on a single platform.

User driven

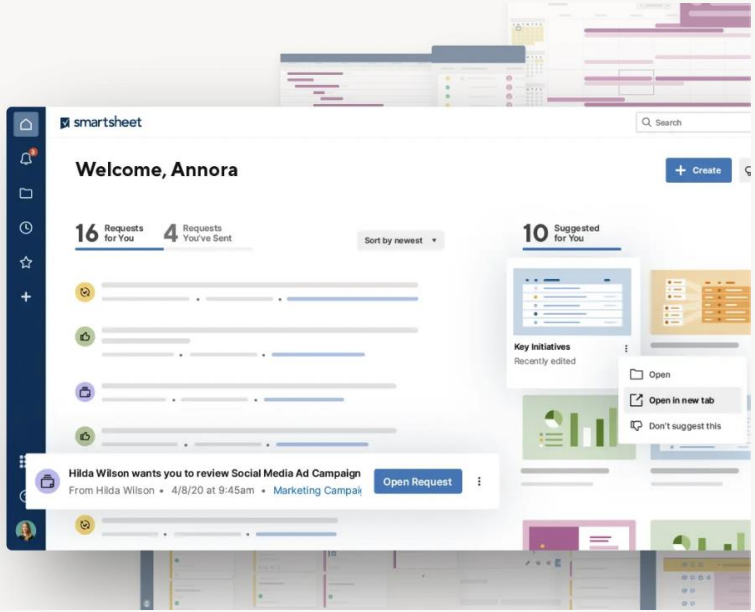
Empower everyone to manage projects, automate workflows, and rapidly build the solutions that deliver on their business needs on an easy to use, no-code platform.

Secure

Govern with confidence through administrative visibility and enterprise-grade security controls.

Scalable

From small teams to enterprise-wide deployments, the Smartsheet platform scales with you.



Outcomes and Benefits

<6m	Less than 6 month payback period
£800K	Avg. Software cost savings over three years
680%	Return on investment (ROI) of 680% over three years
80%	Reduction in time spent on project setup
75%	Reduction in work management-related emails
£5.5M	Productivity gains over a three-year period

The Total Economic Impact of Smartsheet - Forrester 2022

*Based on Forrester interviews with nine executive stakeholder from Smartsheet's customer base.

NHS

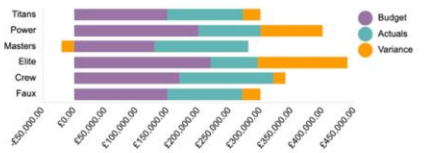
HOME | PORTFOLIO | PROGRAMS | REQUEST | CALENDAR | RESOURCES | MY DASHBOARD

PROPERTY PORTFOLIO

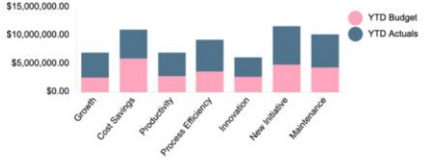
Key Metrics

Total Projects	Live	Approved	Requested	YTD Budget	YTD Actuals	High Priority Items
63	49	2	10	£1,020,000.00	£717,000.00	39

Budget Performance by Program



Budget by KPI



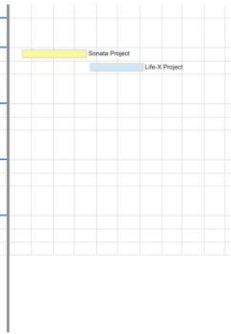
Program Progress

Program	Program Manager	Overall Status	Scope Status	Time Status	Risk Status	Cost Status	Initiative	Start Date	Finish Date	Program Stage
Titans	Amy Beier	🔴	🔴	🟡	🔴	🟡	Define roadmap to success	13/12/23	01/03/24	Execution
Faux	Amy Beier	🟡	🟡	🟢	🟢	🟡	Improve visibility of projects	19/07/23	17/10/23	Adoption
Crew	Delbert Bosco	🟢	🟢	🟢	🟢	🟢	Evaluate enterprise risks	03/08/23	26/01/24	Adoption
Elite	Colin Kohler	🟢	🟢	🟢	🟢	🟢	Define roadmap to success	25/09/23	28/11/23	Execution
Masters	James Rempel	🟢	🟢	🟢	🟢	🟢	Improve visibility of projects	13/11/23	06/05/24	Execution
Power	Henry Baker	🟢	🟢	🟢	🟢	🟢	Evaluate enterprise risks	23/10/23	05/01/24	Adoption

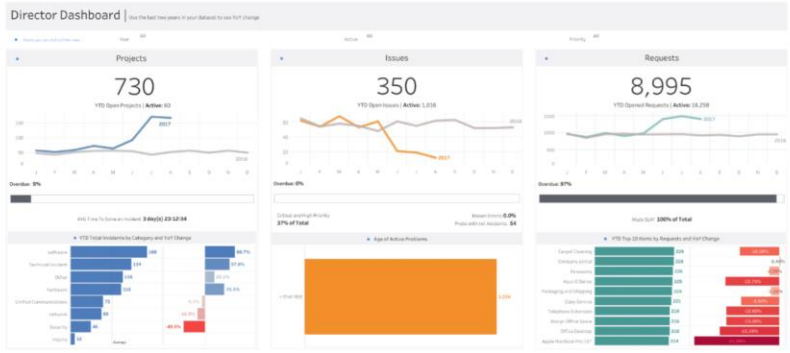
Project Progress

Project	Project Manager	Overall Status	Scope Status	Time Status	Risk Status	Cost Status	Initiative	Start Date	Finish Date	Project Stage
Program **Crew**										
Blue Jay Project	Henry Baker	🟡	🟡	🟡	🟡	🟡	Improve visibility of projects	08/01/24	02/07/24	Execution
Turtledove Project	Delbert Bosco	🟢	🟢	🟢	🟢	🟢	Evaluate enterprise risks	29/01/24	31/12/24	Adoption
Cardinal Project	Colin Kohler	🟢	🟢	🟢	🟢	🟢	Define roadmap to success	30/10/23	27/01/24	Execution
Program **Elite**										
Scarlet Project	Amy Beier	🔴	🔴	🟡	🔴	🟡	Evaluate enterprise risks	29/10/23	22/12/23	Execution
Periwinkle Project	Delbert Bosco	🟡	🟡	🟡	🟡	🟡	Define roadmap to success	22/10/23	15/04/24	Execution
Lilac Project	James Rempel	🟢	🟢	🟢	🟢	🟢	Improve visibility of projects	13/09/23	26/05/24	Execution
Ruby Project	Colin Kohler	🟢	🟢	🟢	🟢	🟢	Improve visibility of projects	19/03/24	22/05/24	Adoption

Program									
Faux								$250,000.00	
Sonata Project	Triage	High	Improve visibility of projects	19/07/23	17/10/23	Operations	$200,000.00	Abel Hessel	
Life-X Project	New	Medium	Evaluate enterprise risks	23/10/23	05/01/24	Operations	$50,000.00	Henry Baker	
Masters								$50,000.00	
Animals Project	New	High	Improve visibility of projects	22/07/24	09/10/24	Operations	$25,000.00	Delbert Bosco	
Koala Project	New	Medium	Evaluate enterprise risks	15/08/24	07/02/25	Sales	$25,000.00	Henry Baker	
Power								$330,000.00	
Gorilla Project	Triage	High	Improve visibility of projects	27/12/24	26/03/25	Marketing	$130,000.00	Abel Hessel	
Elephant Project	New	Low	Define roadmap to success	29/09/24	01/09/25	Sales	$200,000.00	Services	
Titans								$345,000.00	
Saturn Project	Triage	Low	Define roadmap to success	30/12/24	22/02/25	Operations	$200,000.00	Colin Kohler	
Neptune Project	Triage	High	Improve visibility of projects	24/01/25	19/07/25	Finance	$130,000.00	Delbert Bosco	
Venus Project	Triage	Medium	Evaluate enterprise risks	22/11/24	05/08/25	Marketing	$15,000.00	Ben Flatman	



Power BI Dashboard



Property Intake

Help & feedback

Share

Board | Filter | Status

Status: Uncategorized (13)

Elephant
DB Delbert Bosco
Define roadmap to success

Koala
HB Henry Baker
Evaluate enterprise risks

Animals
AB Amy Beier
Improve visibility of projects

Neptune Project
DB Delbert Bosco
Improve visibility of projects

Venus
JR James Rempel
Evaluate enterprise risks

Gorilla

New (3)

Turtledove
DB Delbert Bosco
Evaluate enterprise risks

Blue Jay
HB Henry Baker
Improve visibility of projects

Triage (3)

Sonata
AB Amy Beier
Improve visibility of projects

Cashback
DB Delbert Bosco
Evaluate enterprise risks

Approved (3)

Client cover
AB Amy Beier
Define roadmap to success

Life-X
HB Henry Baker
Evaluate enterprise risks

Rejected (1)

Lilac
JR James Rempel
Improve visibility of projects

Add lane

Next Steps

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- Get in touch

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Thank you
Collaboration
unlocked.