

# Mobility as a Service (MaaS) in Practice: Lessons from Breeze (Solent Transport)

**Lauren Ward**

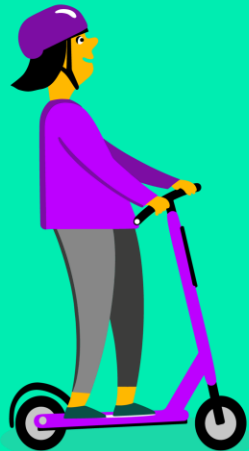
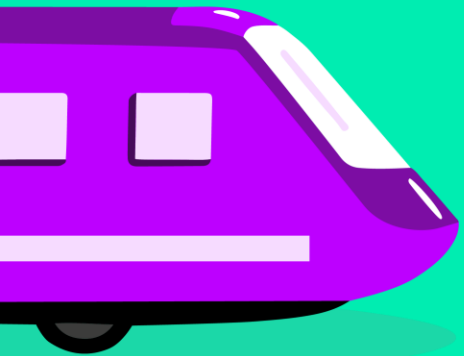
*Breeze Project Officer, Solent Transport*



*breeze*

## Breeze into the Future – The challenges facing our MaaS Platform

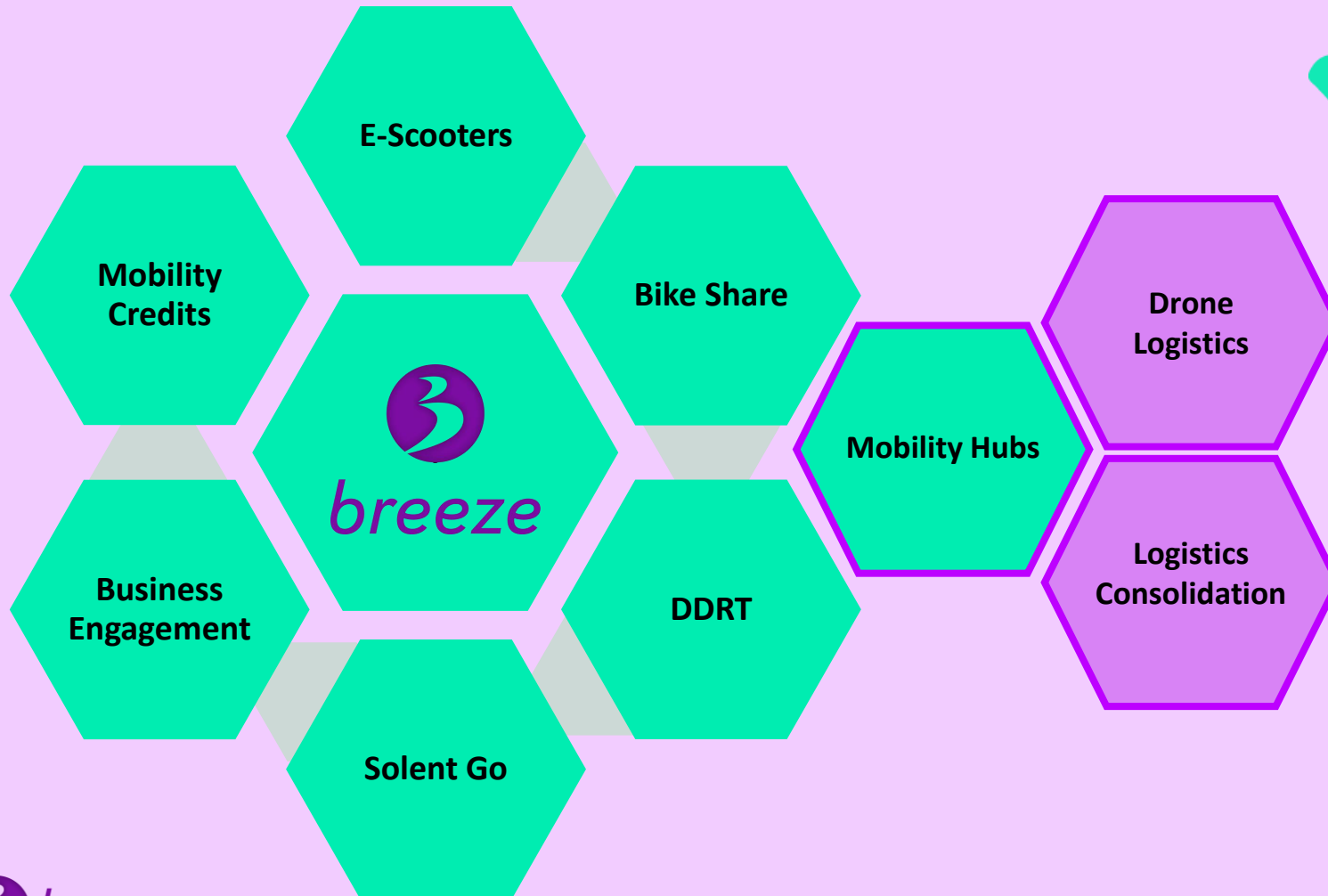
Lauren Ward  
Solent Transport



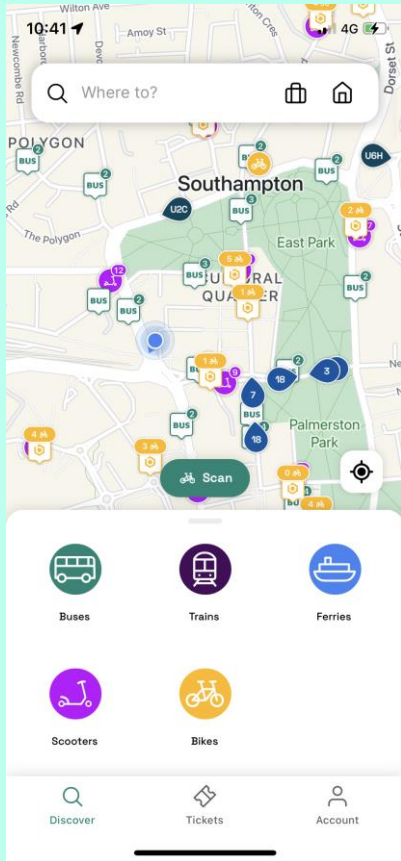
# The Solent Future Transport Zone



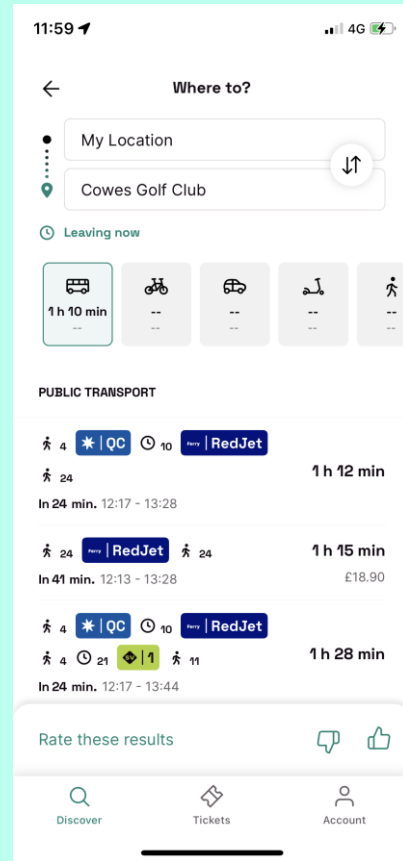
Department  
for Transport



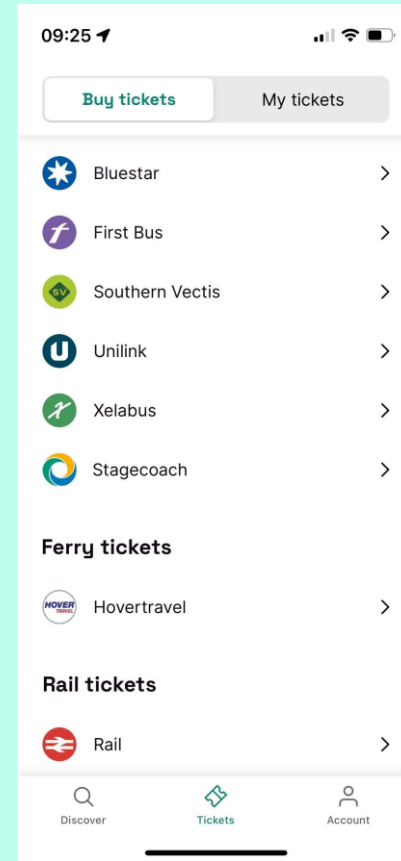
# Breeze Platform



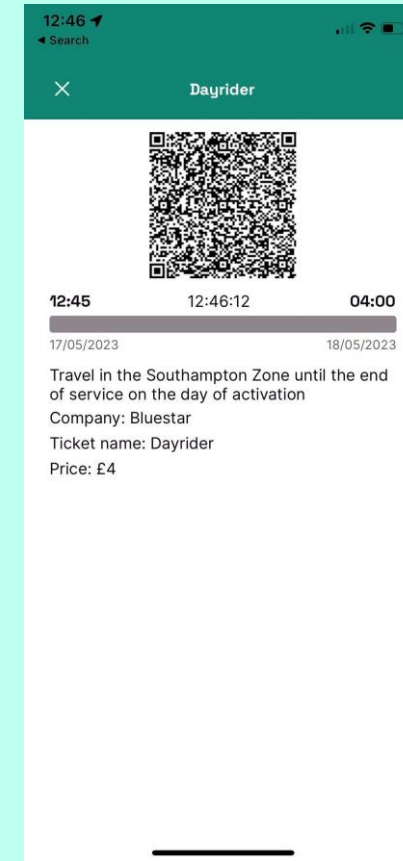
Realtime  
information



Multi-modal  
journey planning



Purchase tickets

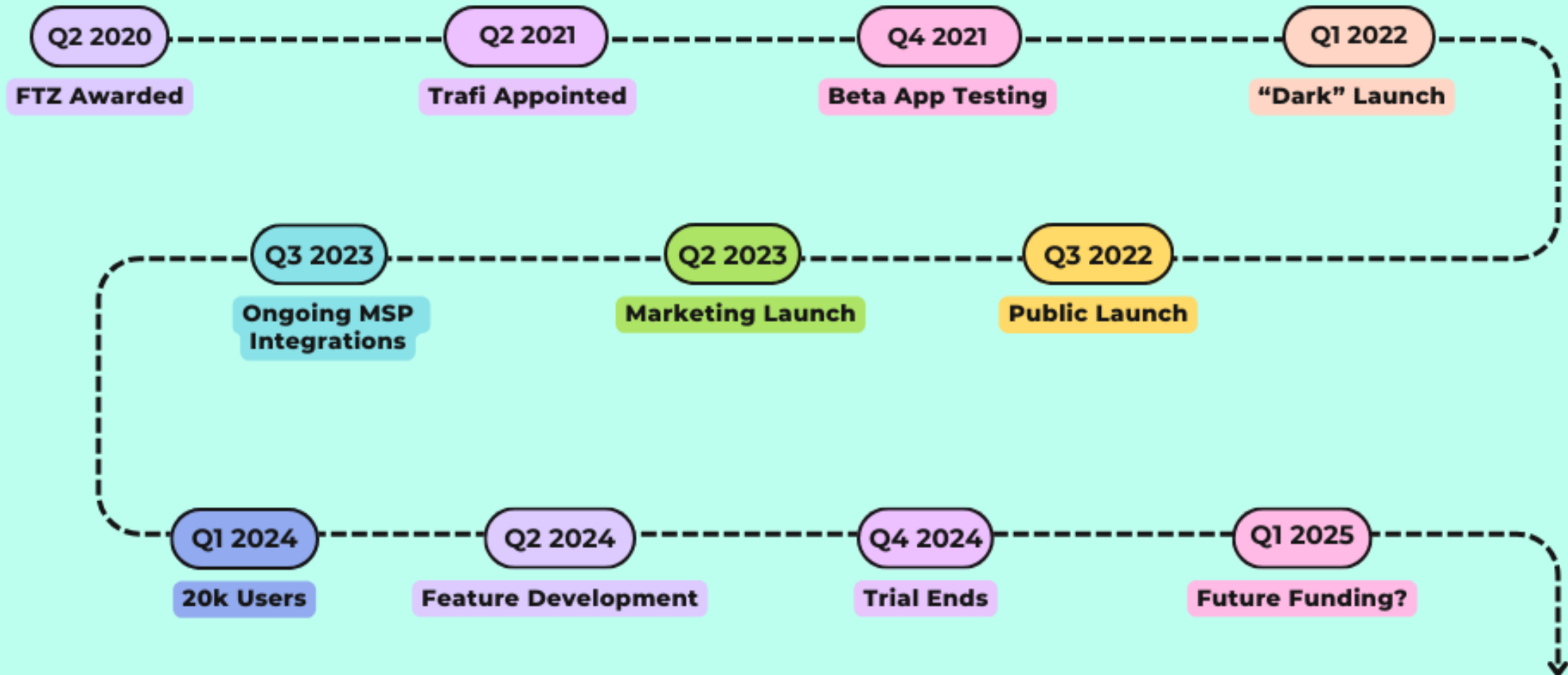


Validate tickets

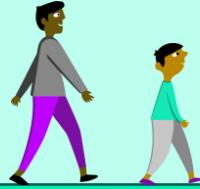


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# Breeze Milestones



# Pilot - Key Stats



**Total Users:**  
**>35k**

**Monthly Active  
Users (MAU):**  
**~5,000**

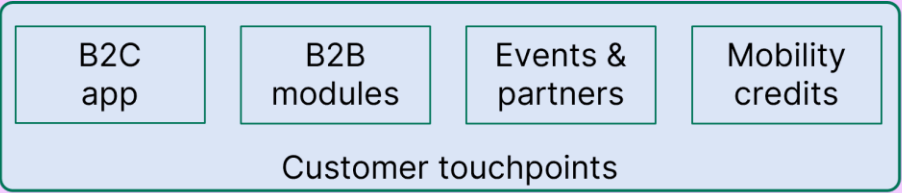
**MAU / Total:**  
**~20%**

**Monthly New  
Users:**  
**~2,500**

**Total  
Transactions:**  
**>40k**

**App Store Rating:**  
**4.1 (100+  
reviews)**

# Relationships



Department for Transport

ST Joint Committee

Project / Programme Boards

Governance and reporting

Ubiquity Marketing

breeze

Branding and customer engagement

nmi Payments

LLOYDS BANK Banking

voucherify Wallet and Rewards

onfido ID verification

zendesk Customer services

braze Customer Relationship Management

Third party services

Other local authorities could join Breeze

Portsmouth CITY COUNCIL

ISLE of WIGHT COUNCIL

Hampshire County Council

SOUTHAMPTON CITY COUNCIL

Solent Transport

a partnership

Trafi

Unicard

App stores

aws

Google Maps

Mapping

Authentication

App platform

Finance

Procurement

Legal

HR

Support functions

unilink

bluestar

SOUTHERN VECTIS

SolentGO

from A to B to sea

Gosport Ferry

Hythe Ferry

beryl

First Bus

Stagecoach

RED FUNNEL

WIGHTLINK

HOVER TRAVEL

enterprise CarClub

voii

ITSO

DRT

Taxi

Mobility service providers

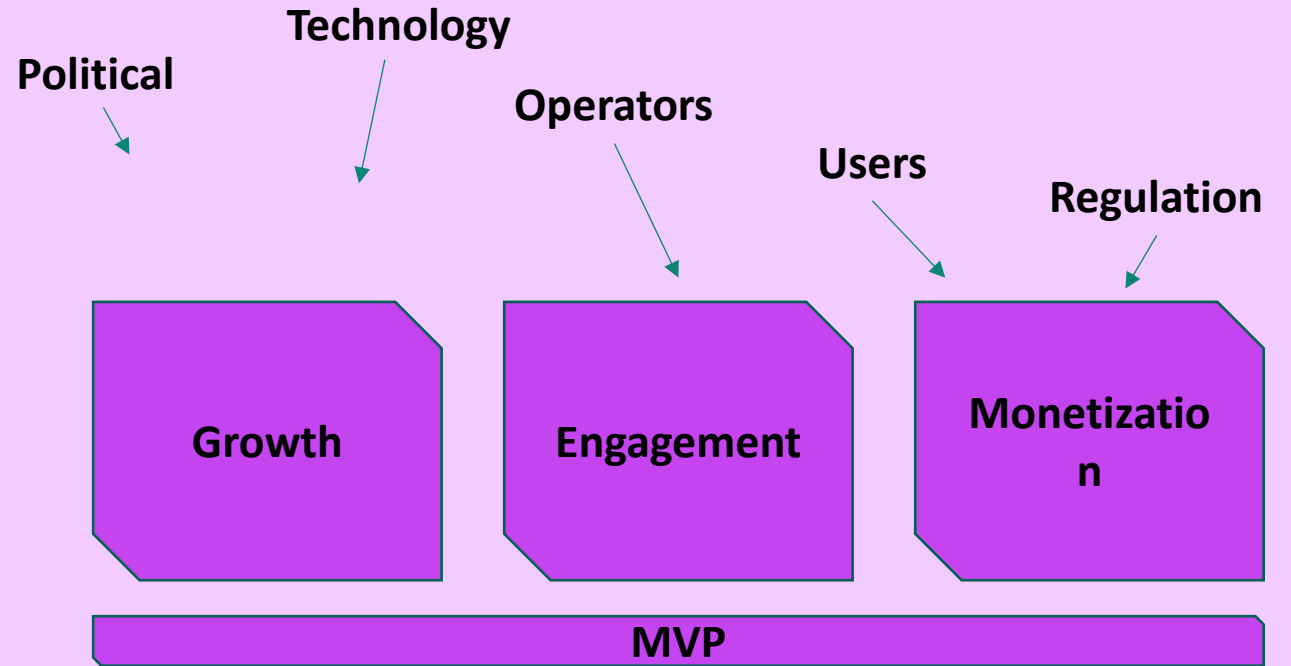
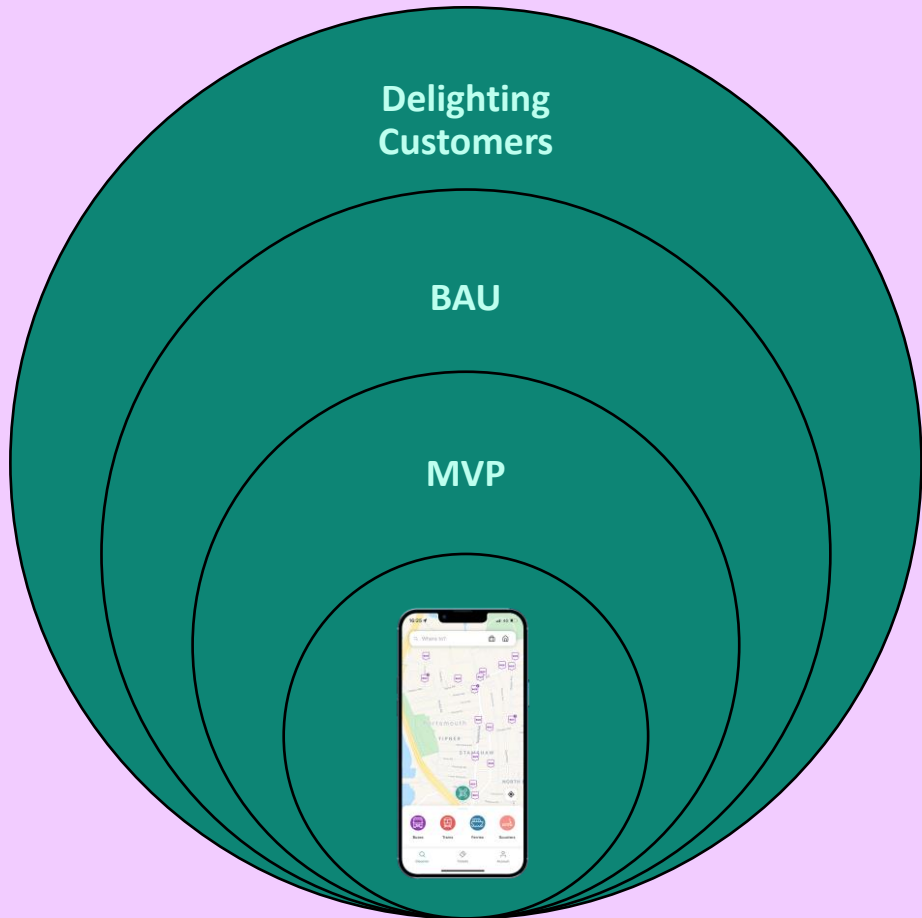
University of Southampton

UNIVERSITY OF PORTSMOUTH

THE BEHAVIOURAL INSIGHTS TEAM

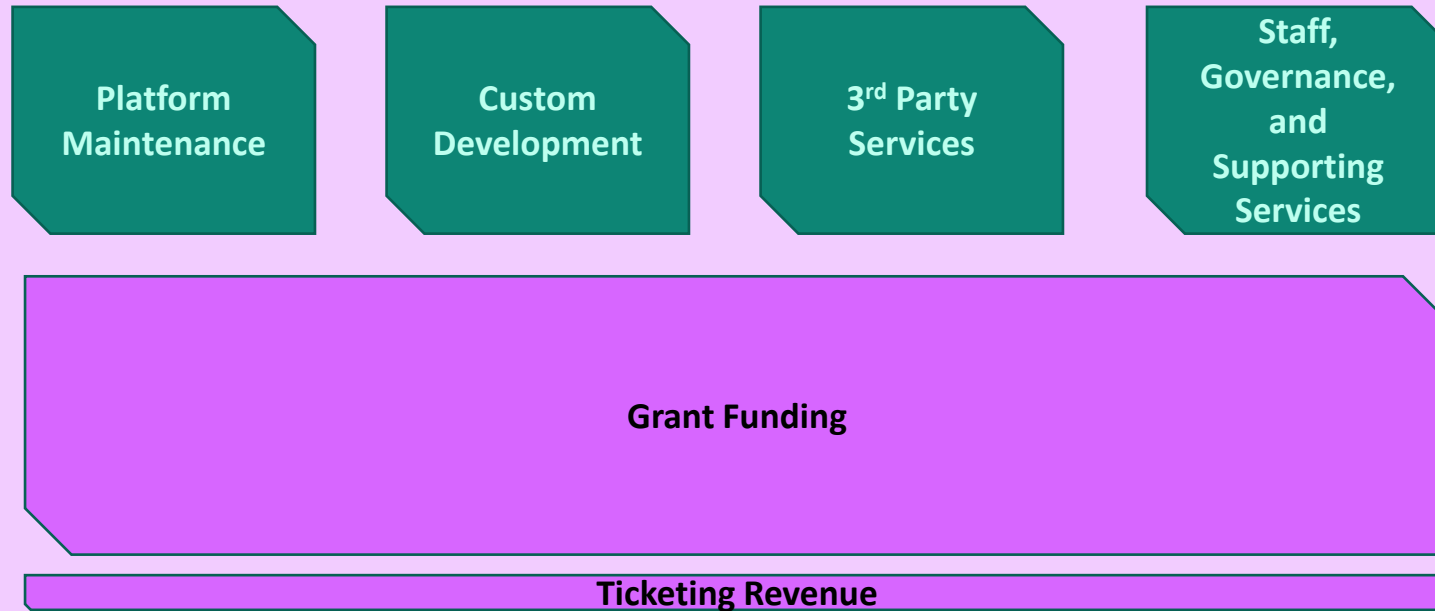
Research and insight

# Challenge 1 - Product Development






# Challenge 2 - Commercial Sustainability/ Long-term funding




# Challenge 3 - Promotional and Incentives

**POMPEY!**  
EVENT PLANS  
FOR 2024?



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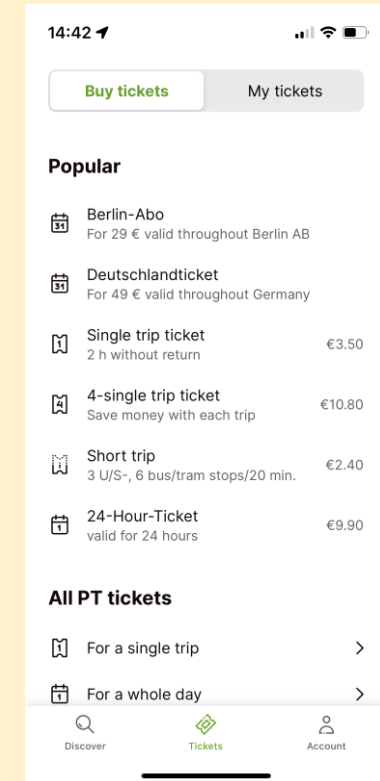
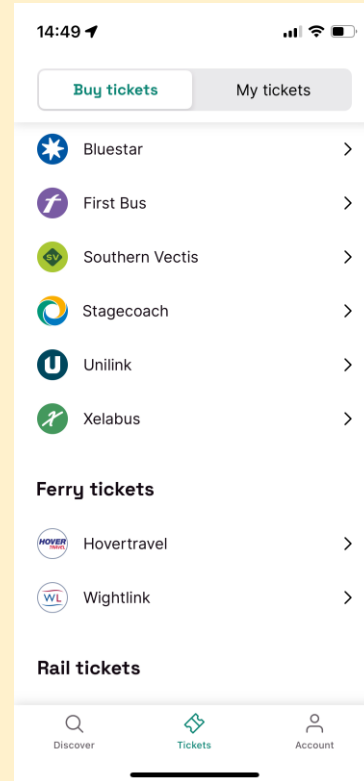
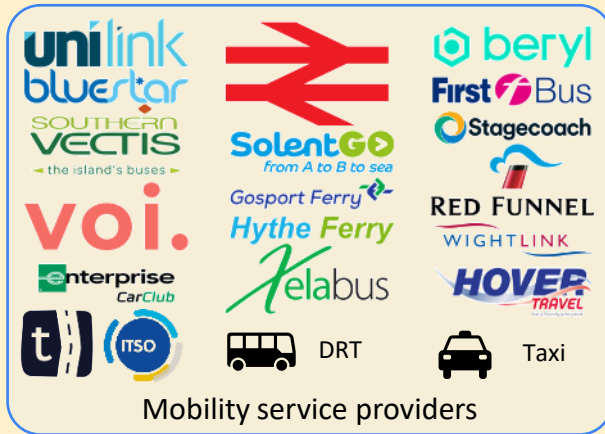
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# Challenge 4 – Fractured Environment



# Challenge 5 – Demonstrating Real World Change / Benefits



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**Any questions?**

