



## Shaping Secure Behaviours: The art of nudging in government cybersecurity

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KnowBe4

in DigiGov Expo



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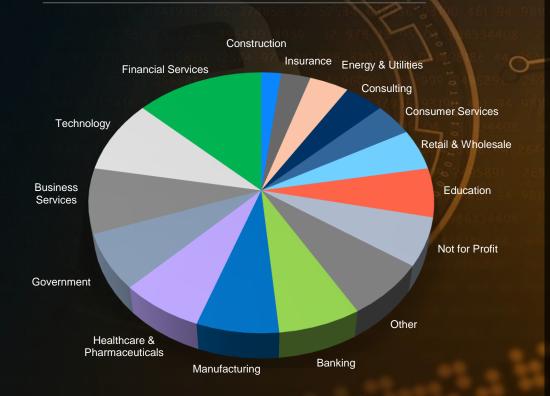
- 20+ years in information / IT / cyber security
- Security Operations
- Consultant
- Industry Analyst
- Security Advocate
- YouTuber
- Podcaster
- Blogger

JavvadMalik.com @J4vv4D





## 70,000 Customers



#### **About Us**

- The world's largest integrated Security Awareness
  Training and Simulated Phishing platform
- We help tens of thousands of organizations manage the ongoing problem of social engineering
- CEO & employees are industry veterans in IT Security
- Global Sales, Courseware Development, Customer Success, and Technical Support teams worldwide
- Offices in the USA, UK, Netherlands, India, Germany, South Africa, United Arab Emirates, Singapore, Japan, Australia, and Brazil







# MGM Resorts hackers deceived IT service desk with just a phone call

Okta issued a warning about hackers employing similar tactics

Dev Kundaliya

18 September 2023 + 3 min read

SHARE















#### Scammers use Queen's death to trick people into crypto and NFT schemes

The UK's National Cyber Security Centre has also warned that there could be an increase in email phishing scams

Adam Smith . Tuesday 20 September 2022 12:59 . . Comments















#### **1artin**

24

Exclusive: Russian spies hacked UK government data and emails earlier this year



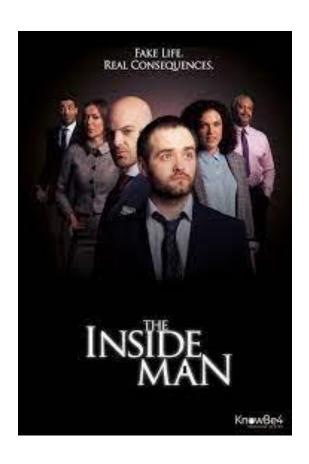


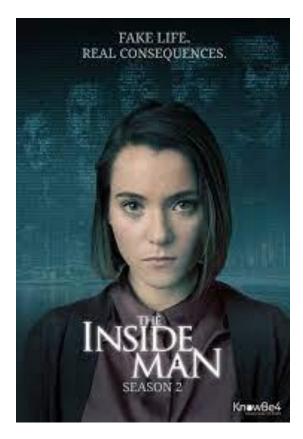


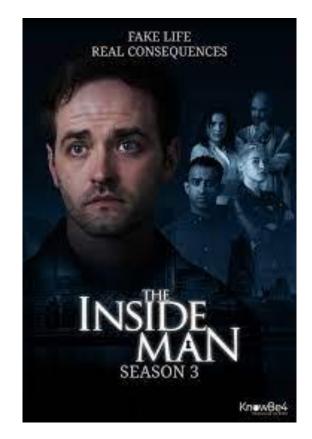
## Think like a marketer, Not like a trainer



#### The art and craft of storytelling





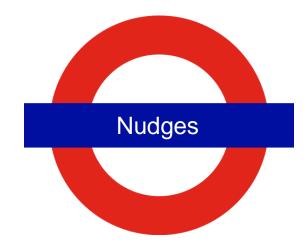






Positive and gentle persuasion to encourage behaviour

What We Intend to Do



What We actually Do



Easy Attractive Social Timely











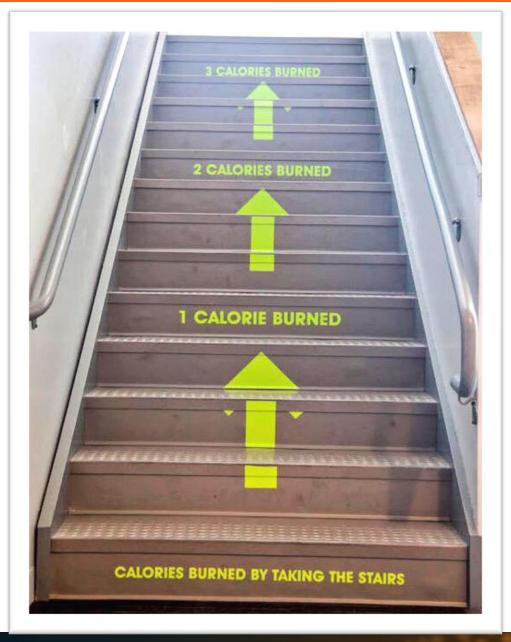




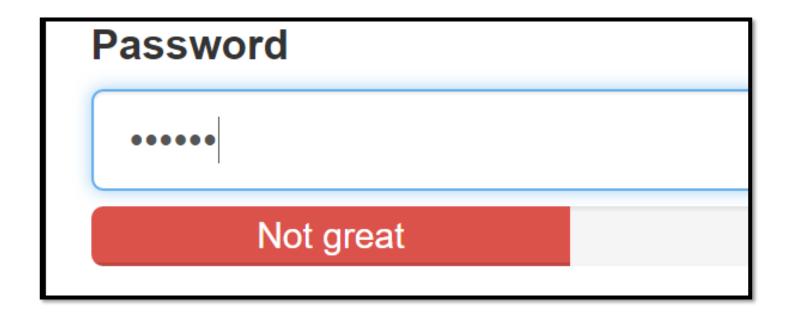
















## Culture

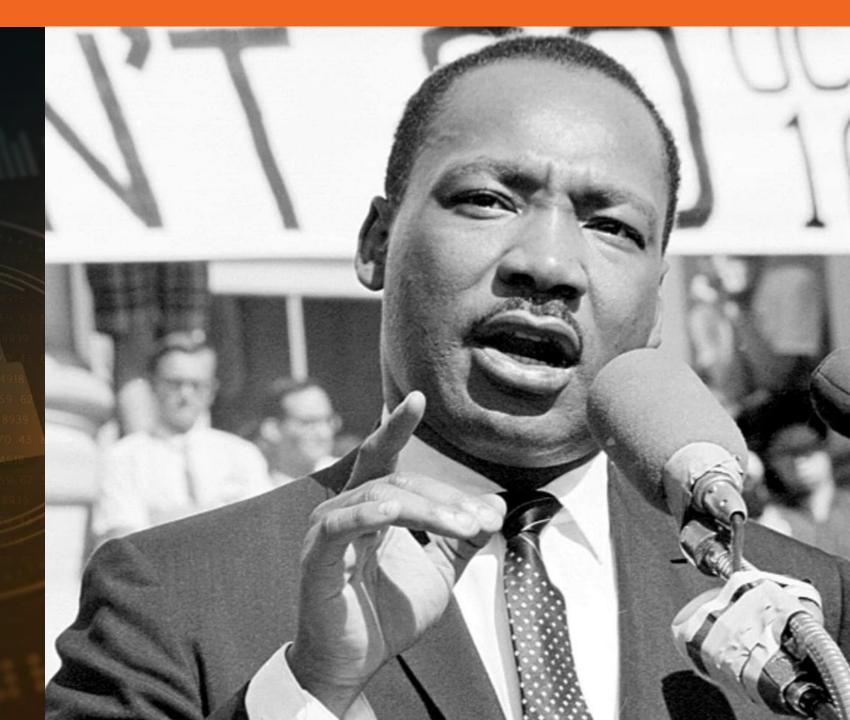
#### **Security Culture:**

The ideas, customs and social behaviors of an organisation that influence its security.

#### "You get the culture you ignore."

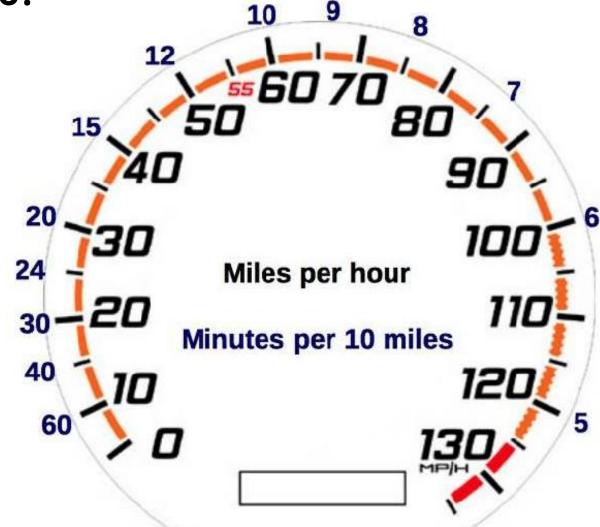
-- John R. Childress

- Create Champions
- Share Stories From the Top
- Intensity v Consistency
- Choice Architecture
- Nudge



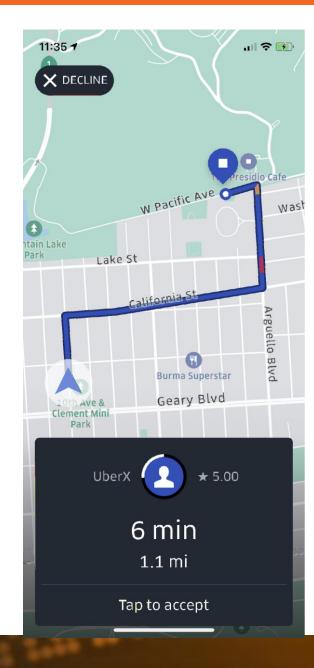


#### How far can you go?





#### **Reduce Uncertainty**





## Models only calculate in one way

The human mind can calculate in many ways

#### FRIENDLIEST AND 'MOST MISERABLE' CITIES IN THE UK





#### **Actions**

- Understand how your security department is perceived
- Balance out training and awareness material
- Use nudges
- Focus on a few critical shifts in behaviour
- Measure and monitor cultural evolution





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